

TALKING PAPER

OF

LARGE PROCESSING REACTION UPGRADE (LPRU)

PURPOSE: For use during discussions with Mr. Stennis, IBM.

BACKGROUND:

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-- AFSC notified users that IBM has projected a support cutoff date for the IBM 360-75 computers

-- USAF/AFSC had embarked on a design change to the DEF Spacecraft called the Sensor Evolutionary Development (SED) program

-- Both of these situations dictated that the data processing facilities be upgraded

-- During 1979 Space Division developed and submitted a Data Acquisition Requirement (DAR) to AFSC and USAF

-- The DAR was approved and a Request for Bid was submitted to industry

-- Competitive procurement applied

-- Only one firm responded

-- Aerojet Electric System Co (AESC) - Prime

-- IBM - Sub to AESC

-- The LPRU proposal review took place during Dec 79

-- The review board found that the AESC/IBM proposal did not satisfy the operational requirement

-- The AESC/IBM cost exceeded the funding available to Space Division

-- Also, Air Force withdrew 12.2M in LPRU funds to cover the Air Force wide petroleum cost shortfall

-- Operational shortfalls were satisfactorily resolved through fast finding and negotiations. Best and final offer was accepted and contract awarded on 16 Jan 80

— Space Division got the A12.21 reinstated through AFSC and Air Force reprogramming

DISCUSSION:

— JED is sensitive to our concerns on the operational need

— However, since AFSC is prime, they have little latitude in resolving design problems which may surface

— AOCOM will participate in testing and turnover to insure capability is provided

— This program appears to be moving smoothly at this time

ACTION OFFICER: Lt Col Jay D. Brown, J-500, 3008

DATE: \_\_\_\_\_

APPROVATION: ORIGINAL SIGNED

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